

GENELEC®

CASE STUDY

**Genelec delivers
premium audio to
renowned Nordic
consultancy HQ**

MILTON EXPANDS
INTO NEW PREMISES
WITH SOPHISTICATED
AV SYSTEMS





LEADING NORDIC CONSULTANCY, MILTTON, TRANSFORMS MILK SEPARATOR FACTORY INTO A NEW HEADQUARTERS

Miltton is a dynamic, forward-looking consultancy that has grown since its origins two decades ago to become a leading Nordic advisor in communications, leadership, marketing, insight and stakeholder relations. Having outgrown their previous premises, the company has recently transformed a former milk separator factory – and

architecturally listed building – into their new headquarters in Helsinki. The newly baptised [Miltton House](#) now offers 7,350m² of modern office and meeting space designed to reflect Miltton's culture of creativity and communication. High quality audio visual technology naturally plays a key role in the new venue. Systems integration specialists, [Digisähkö Oy](#), who were charged with designing and installing the AV

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systems, selected Genelec loudspeakers throughout for a premium audio experience.

Designed as both a physical meeting place and an inspiration hub as well as a workplace for Miltton’s talent and its stakeholders, high quality AV systems were a priority from the start. “The investment in Miltton House represents the next phase in Miltton’s growth story,” explains Camilla Linniemi, Partner & Director at Miltton Group. “The ways of working are under constant change and the best ideas happen when people connect in a meaningful way. Miltton House is a physical platform for encounters, conversation, creativity and exchange. In addition, it is a co-working space that produces new types of thinking by bringing together people from different silos of our society.” To that end, in the early stages of the project, Miltton engaged top acoustic consultants and AV designers,

[Akukon Oy](#), to come up with an initial design, which was then developed and refined by Digisähkö as the project progressed.

“Akukon had specified that the speakers should be ‘separate, high quality active loudspeakers,’ so as far as we were concerned, Genelec was the obvious choice. The brand is synonymous with quality and matched all of Miltton’s criteria concerning sustainability. It was a very easy decision,” relates Digisähkö CEO, Jani Hirvonen.

Digisähkö installed a total of 50 loudspeakers from [Genelec’s 4000 Series](#) installation range throughout the building. The majority – 42 of the compact [4020](#) speakers – were destined for Miltton’s wide variety of meeting and conference rooms. Two of the more powerful [4030s](#) grace the company’s airy entrance lobby whilst a pair of the heavy-hitting [4040s](#)

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are reserved for the demo room. “The 4000 Series loudspeakers make life very easy for us as an integrator,” confirms Hirvonen. “They are extremely aesthetic, so they blend well into every environment; they are active loudspeakers, and so very easy to install and with a good range of mounting [accessories](#); and of course, they sound fantastic with incredible clarity and detail, even at low levels.”

However, there was one area where Miltton had very specific – and high-level – requirements, and that was for their 350m² event space in the heart of the building, known as Tori. Designed for events of up to 500 people, the space is easily adaptable for the style of the occasion, from cocktail parties to seminars with seating for up to 300 people. The audio system needed to be similarly versatile with the ability to cater for everything from a DJ or live band to seminar material.

“The requirement was clearly for a high output, high fidelity sound system with connections for a DJ mixer, which is a very different animal from a conference room system,” notes Hirvonen. “We asked Henri Ulmanen at Genelec to come up with a design that would combine flawless audio quality with sufficient power and coverage to fill the space with no hot spots or dead zones.”

Ulmanen decided on a main system of two [S360](#) smart active loudspeakers supported by two powerful [7380](#) subwoofers for low end reinforcement, supplemented by four 4040 loudspeakers (two per side) as delays/sidefills. “I decided on the S360s because of their excellent, neutral reproduction and a long-throw capability that delivers reference-quality accuracy at listening distances of over 10 metres,” explains Ulmanen. “Combined with the 7380 subs they are an excellent



solution for any environment looking for premium quality, high SPL vocal and music reproduction in a compact form factor.

“Another important element was the fact that, as a smart active loudspeaker, we can use our [GLM software](#) to configure and optimise the S360s to compensate for any detrimental room influences,” he continues. “The Tori event space has a pretty industrial feel with concrete floors and lots of floor-to-ceiling windows, so this was very helpful in ironing out anomalies, especially when the room is being used at full capacity.”

All of the AV systems and the Helvar Dali lighting throughout the building are controlled by the Control4 automation system, via individual touch screens in each of the meeting rooms and the Tori event space for easy operation. Digisähkö implemented the

integration between the systems as well as the installation of all of the AV technology.

“We’re very proud of this installation and Milton are thrilled with the results,” said Hirvonen. “They wanted a modern, high quality, sustainable AV solution that is versatile, easy to operate, and reflects their values as a company. Genelec ticked all the boxes and integrates perfectly into the total solution. It’s a great success all round.”



THE KIT

- 42 x 4020C
- 6 x 4040A
- 2 x 4030C
- 2 x S360A
- 2 x 7380A

GENELEC OY OLVIETIE 5 | 74100 | IISALMI, FINLAND | TEL. +358 17 83881 | ENQUIRIES@GENELEC.COM | WWW.GENELEC.COM